

Message Text

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PAGE 01 ANTANA 01336 211302Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-07 COME-00 XMB-02 AID-05 CIAE-00
INR-07 NSAE-00 TRSE-00 PM-05 SP-02 /039 W
-----016071 212025Z /65
R 211228Z JUL 77
FM AMEMBASSY ANTANANARIVO
TO SECSTATE WASHDC 9487
INFO DIA WASHDC

C O N F I D E N T I A L ANTANANARIVO 1336

E.O. 11652:GDS
TAGS: EAIR, MA, US
SUBJECT: CIVAIR: LOCKHEED REESTABLISHES CONTACT WITH EMBASSY

REFS: (A) ANTANANARIVO 1096, (B) ANTANANARIVO 1230

1. LOCKHEED SALES REP W.E. PUTNAM TELEPHONED DATT JULY 20 FROM MARIETTA, GEORGIA, TO PROVIDE STATUS REPORT ON CURRENT NEGOTIATIONS WITH GOVERNMENT OF THE DEMOCRATIC REPUBLIC OF MADAGASCAR (GDRM) ON SALE OF TWO L-100-20 HERCULES AIRCRAFT. THIS IS FIRST CONTACT LOCKHEED HAS HAD WITH EMBASSY SINCE PUTNAM'S DEPARTURE FROM MADAGASCAR EARLIER THIS YEAR. PUTNAM HAS BEEN COMMUNICATING WITH DEFENSE MINISTRY SEC-GEN RASOLOMALALA BY TELEPHONE, EVIDENTLY NOT A SATISFACTORY MEANS SINCE NEITHER SPEAKS THE OTHER'S LANGUAGE BEYOND PLEASANTRIES. UNSTATED PURPOSE OF PUTNAM'S CALL TO DATT APPEARED TO BE APPEAL FOR EMBASSY TO FACILITATE COMMUNICATIONS.

2. IN VIEW THIS CALL, WOULD APPRECIATE ANSWERS TO FOLLOWING QUESTIONS.

A. DID DEPARTMENT PASS SUBSTANCE REF B TO LOCKHEED? FROM PUTNAM'S QUESTIONS TO DATT, HE DID NOT APPEAR TO HAVE RECEIVED OUR ELABORATION OF GDRM'S TELEGRAM IN FRENCH.

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PAGE 02 ANTANA 01336 211302Z

B. HAVE GDRM REPS YET MADE CONTACT WITH EXIM TO DISCUSS FINANCING OF AIRCRAFT? IT MAY BE THAT DELEGATION GDRM PROPOSES TO SEND TO U.S. AT LOCKHEED'S EXPENSE IS ALSO TO MAKE CONTACT WITH EXIM.

C. WHAT IS DEPARTMENT'S GUIDANCE AS TO CURRENT USG POSITION THIS SALE AND ROLE EMBASSY SHOULD PLAY IN

FACILITATING NEGOTIATIONS/COMMUNICATIONS BETWEEN TWO
PARTIES?BARRETT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NEGOTIATIONS, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ANTANA01336
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770260-0114
Format: TEL
From: ANTANANARIVO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770735/aaaabebd.tel
Line Count: 64
Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f0f16d66-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 ANTANANARIVO 1096, 77 ANTANANARIVO 1230
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1796653
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: LOCKHEED REESTABLISHES CONTACT WITH EMBASSY
TAGS: EAIR, MA, US, LOCKHEED
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/f0f16d66-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009